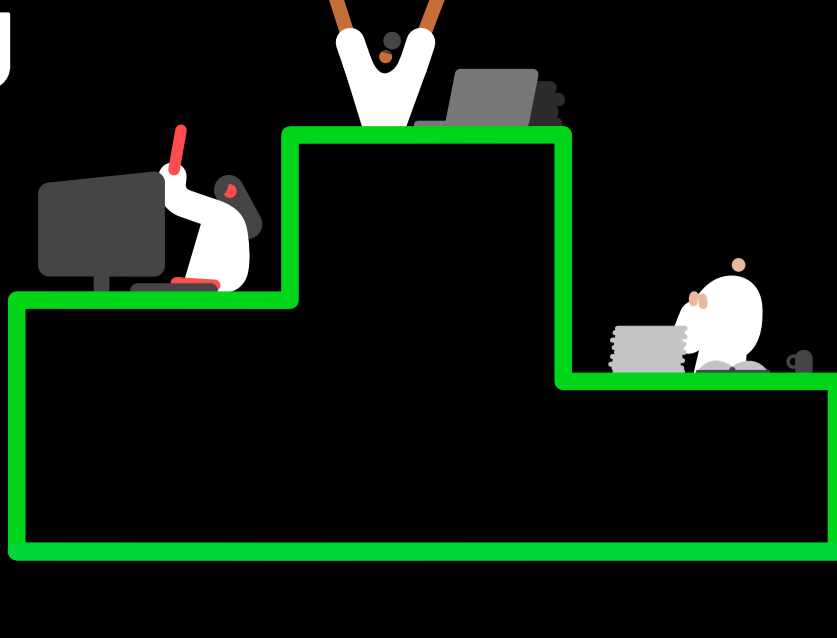


Considering Blackbaud?

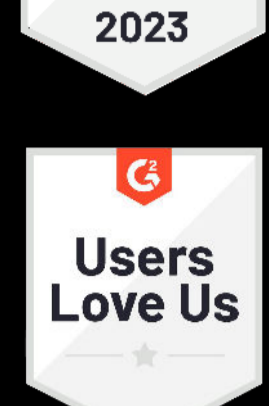
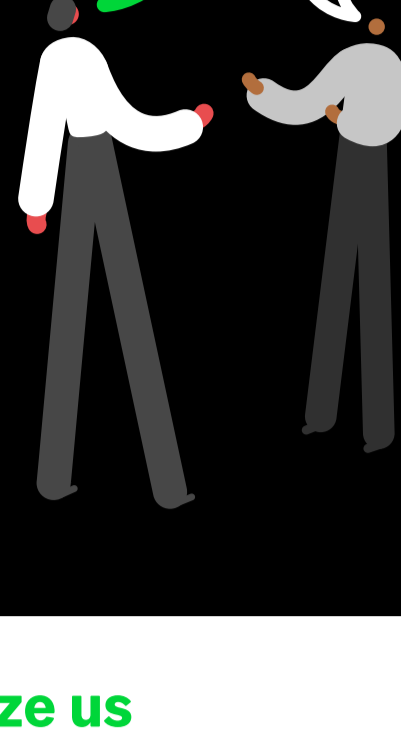
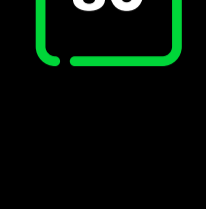
9 reasons why Sage Intacct is a better choice



1 Customers love us

Customers rank Sage Intacct the #1 Nonprofit Accounting Software*

Satisfaction rating:



2 Analysts recognize us

For the 5th year in a row, Sage Intacct receives the highest score in Core Financials for the Lower Midsize Enterprises Use Case in Gartner's 2021 Critical Capabilities report.

Figure 1. Vendors' Product Scores for the Core Financials for Lower Midsize Enterprises Use Case

Product or Service	Score
Sage Intacct	4.58
Oracle (NetSuite)	4.42
Acumatica	4.10
SAP (Business ByDesign)	4.10
FinancialForce	4.08
Microsoft	4.06
Infor	3.67
Workday	3.67
Oracle (Oracle Fusion Cloud ERP)	3.63
SAP (S/4HANA Cloud)	3.57

As of 31 March 2021 © Gartner, Inc

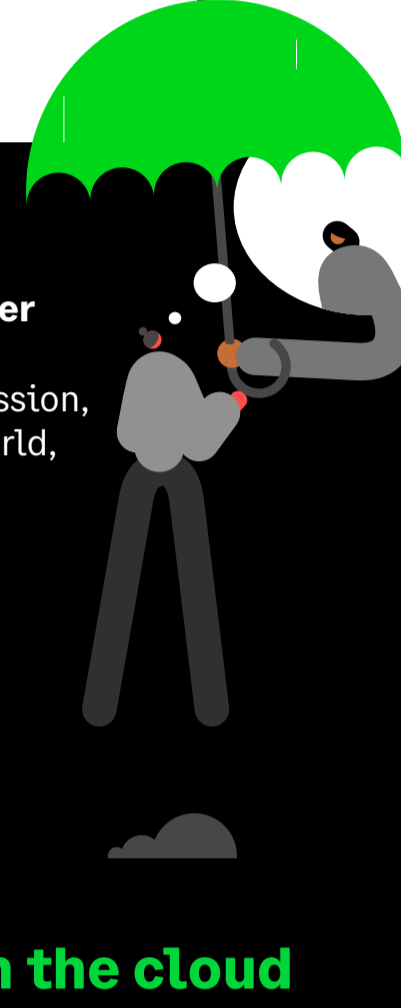
Source: Gartner (May 2021)

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Gartner, Inc., "Critical Capabilities for Cloud Core Financial Management Suites for Midsize, Large, and Global Enterprises"; Robert Anderson, John Van Decker, Greg Letter; May 11, 2021 (ID: G00733936) (In the 2017 report Sage Intacct was recognized as "Intacct")

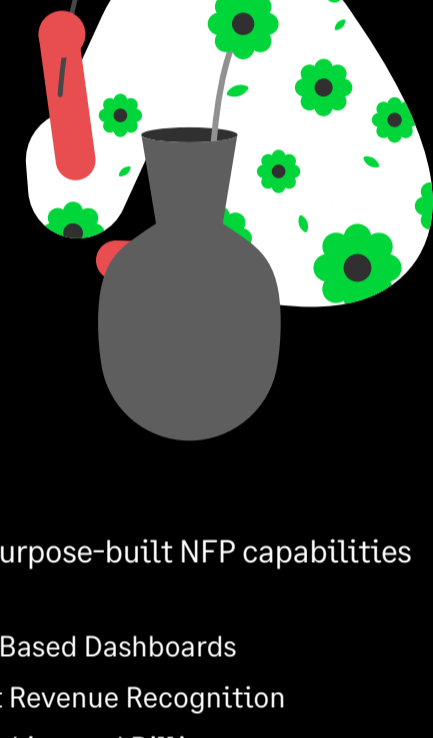
3 We're preferred by the AICPA

Sage Intacct is the first and only preferred provider of the AICPA—not only does the AICPA set the professional and technical standards for the CPA profession, it is also the largest CPA member association in the world, with over 431,000 members in the US and abroad.



4 We were born in the cloud

Sage Intacct was born as a multi-tenant financial management solution, and we have over 20 years of experience in the cloud.



5 We give you the best of both worlds

Benefit from Sage Intacct breadth of functionality across industries

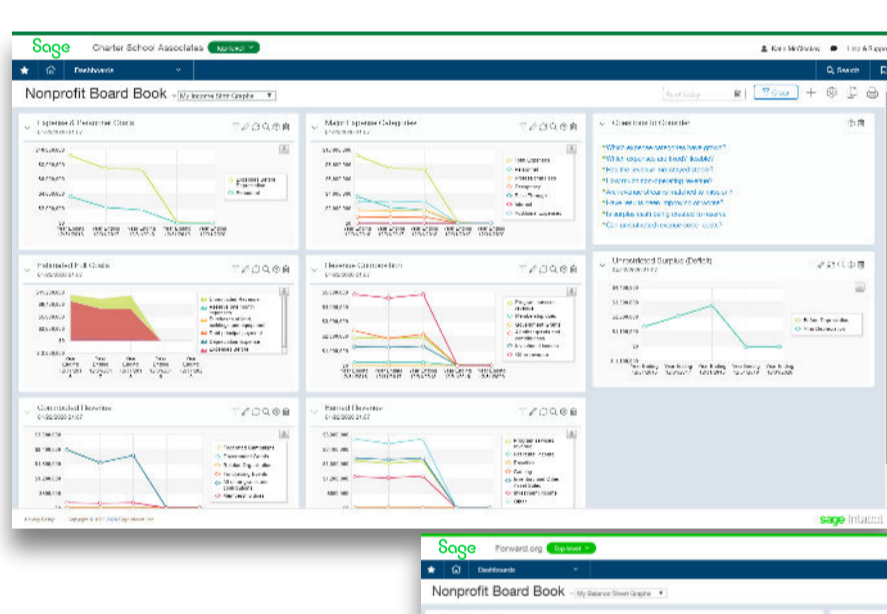
As well as our purpose-built NFP capabilities

- ✓ Project Tracking & Reporting (including cross-fiscal year flexibility)
- ✓ Multi-Entity Management
- ✓ Multi-Currency
- ✓ Asset Management
- ✓ Statistical Tracking
- ✓ Advanced Audit (HIPAA)

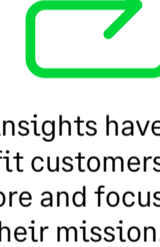
- ✓ NFP Role Based Dashboards
- ✓ Nonprofit Revenue Recognition
- ✓ Grant Tracking and Billing
- ✓ FASB Reporting
- ✓ Spend Management

These are just some of the capabilities our nonprofit customers use to realize efficiency gains so they can dedicate more time to advancing their mission.

6 We help you make more informed decisions



Keep an eye on financial, operational, and outcome metrics using sage Intacct real-time dashboards and reports.



Dimensional insights have allowed our nonprofit customers to understand more and focus on their mission.



7 We support global scale with multi-currency and global consolidation capabilities

Our multi-entity architecture supports global nonprofits like Room to Read, who streamlined its consolidations across 25 entities and 19 currencies on Sage Intacct.



Our largest customers have 1000s of legal entities operating in over 100 countries and transacting in over 150 currencies and able to consolidate 100s of entities in minutes.

8 We maintain the integration with Salesforce for you

✓
Sage Intacct integrates with Salesforce—no third-party middleware required.

✓

✗
Blackbaud doesn't offer an equivalent out-of-the-box integration.

✓



9 We offer a Buy with Confidence guarantee

✓
Sage Intacct offers one of the strongest service level agreements in the industry, backed by our Buy with Confidence guarantee.

✗
Blackbaud doesn't offer an equivalent guarantee.

Ready to learn more about how we help nonprofits strengthen stewardship, build influence, grow funding, and accelerate mission success?

Visit sageintacct.com/nonprofit



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877.437.7765