Virtual Cyber Symposium for Nonprofits & Associations 2023

Mac Lillard

GRF CPA &

Advisors

Senior Manager

Session 1: Cybersecurity 101

Chris Ecker DelCor Technology Solutions CTO

Darren Hulem

GRF CPA & Advisors Manager

> Derek Symer AHT Insurance Partner

Andrew Leggett

DelCor Technology

Solutions Director of Cybersecurity Operations



CPAs & ADVISORS

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Presenters

Meet the Instructors



Chris Ecker DelCor Technology Solutions CTO

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Darren Hulem GRF CPA & Advisors Manager



Andrew Leggett

DelCor Technology Solutions Director of Cybersecurity Operations



Mac Lillard GRF CPA & Advisors Senior Manager



Derek Symer AHT Insurance Partner



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Agenda

Current Landscape The Cybersecurity Pathway Technology That Helps

IT System Triangle

Network Security Architectures

IT Trade-Offs

Cyber Liability And Ransomware

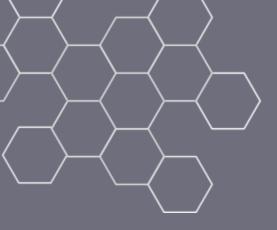












Current Landscape









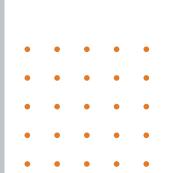
Recent **Events**



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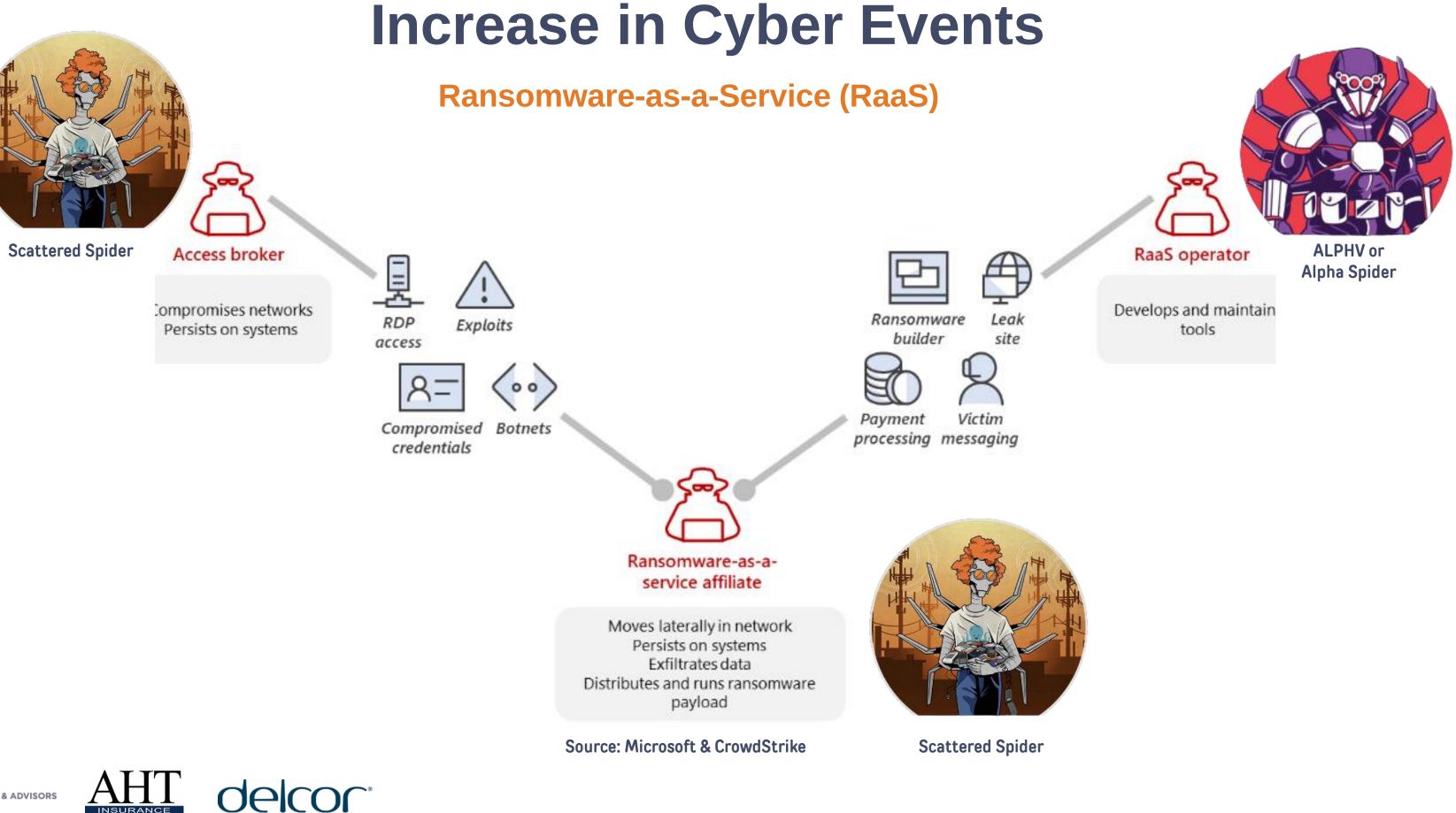
SaaS Features

- Cloud Based Access
- Scalability
- Simple Month to Month subscription
- Simple onboarding
- 24/7 chat support
- Knowledge base articles
- Community Forum









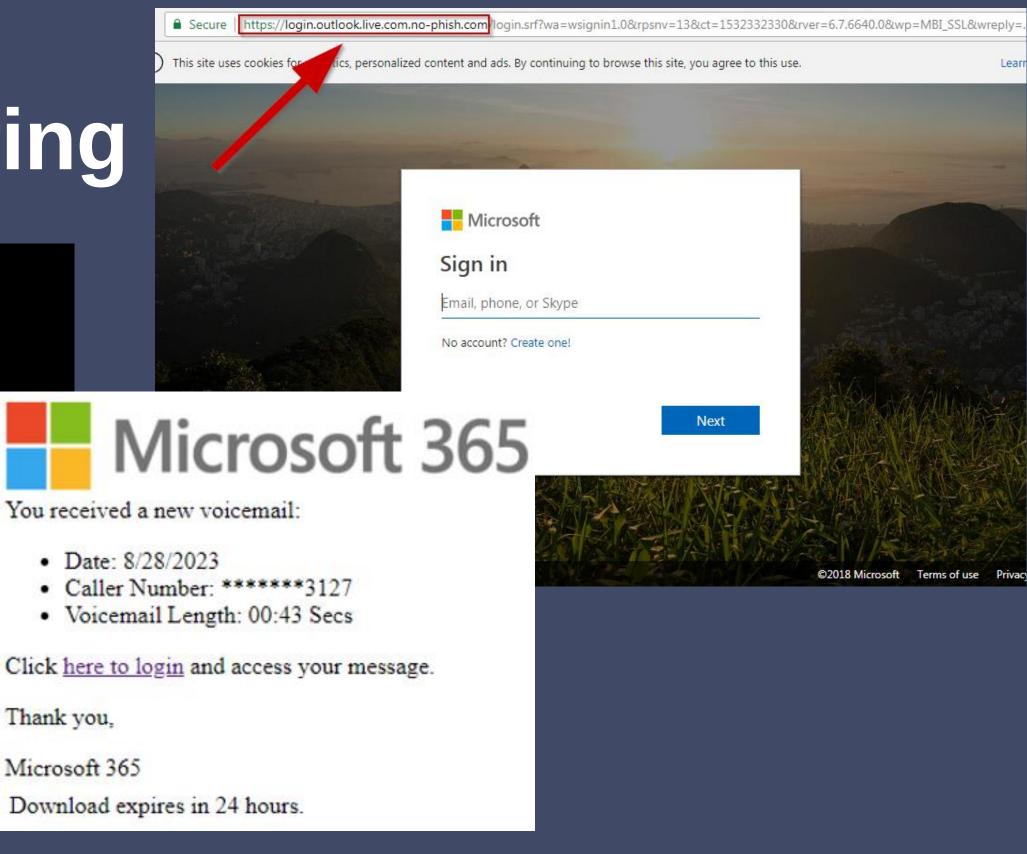
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Example of Social Engineering



phishlet	author	active	status	hostname
github	@audibleblink	disabled	available	
instagram	Oprrrrinncee	disabled	available	
linkedin	Qmrgretzky	disabled	available	
okta	@mikesiegel	disabled	available	
outlook	@mrgretzky	disabled	available	
reddit	@customsync	disabled	available	
twitter	@white_fi	disabled	available	
amazon	Qcustomsync	disabled	available	
citrix	@424f424f	disabled	available	
facebook	@mrgretzky	disabled	available	
0365	@jamescullum	disabled	available	
protonmail	Øjamescullum	disabled	available	
twitter-mobile	@white_fi	disabled	available	



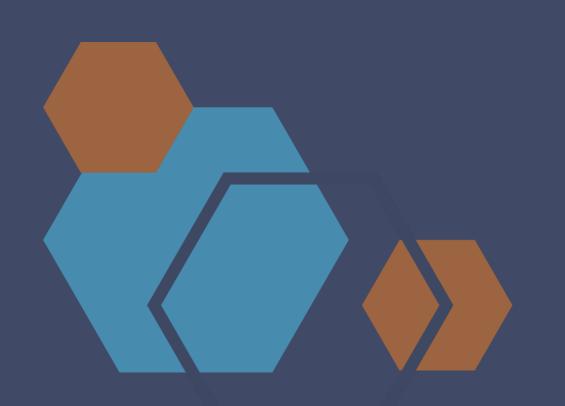
Thank you,







What Could Happen



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The Cybersecurity Pathway



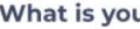
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Cybersecurity Pathway





Perform cybersecurity risk assessments to catalog your digital and physical assets and determine risks to your systems.

Do your employees know the risks?

Educate staff with cybersecurity training - develop appropriate training and share polices with staff, vendors and clients.







What is your baseline?

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What comprises a cybersecurity program?

Build cybersecurity policy and procedures based on specific assets and risks noted in the annual risk assessment. Comply with security frameworks such as NIST, ISO, etc.

Are you keeping up to date?

Test with cybersecurity audits - periodically audit systems for cybersecurity changes and threats.

What is your baseline?

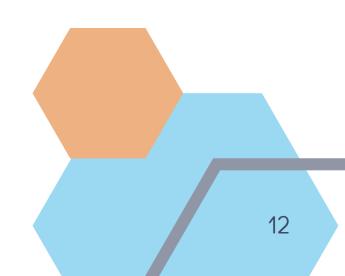
- objectives
- Preform a risk assessment to help catalog your digital and physical assets.
 - This should include an internal and external scan depending on the network.
- - believed were already decommissioned. What systems are in place to protect those?
- Frequently we find devices that clients What is the organization's "Crown Jewels"?







Identify risk to the achievement of your



Cybersecurity Program

- Select a framework to benchmark against.
 - ISO 27001, NIST 800-53, PCI-DSS, etc...
- Develop policies and procedures to protect the organization's "Crown Jewels"
- Policies should have a purpose; don't need to be overly complicated
 - Don't leave it up to interpretation













Does everyone know the risks?

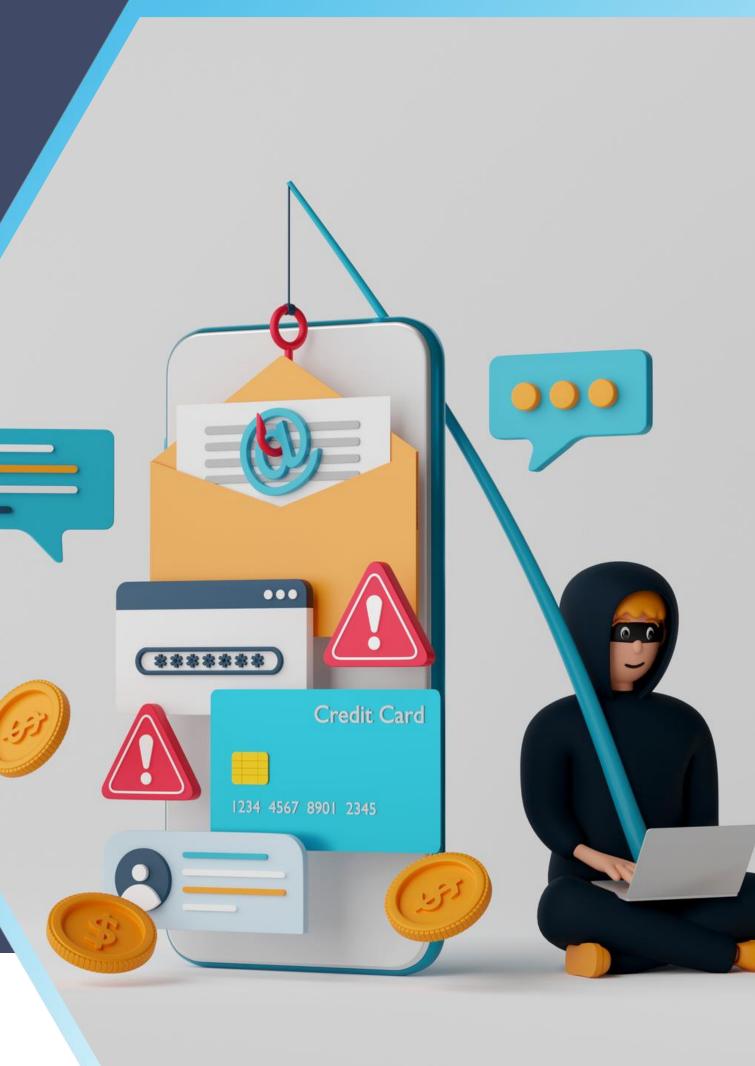
- 97% of users can't recognize a phishing email.
- Perform semi-annual Perform seminational cybersecurity trainings, more frequent the better.
 Preform phishing simulations
 Send out bulletins about
- current events and what to look out for
- Ensure everyone knows your Information Security policy!











Are We Really Protected?

- Perform annual IT audits
 - Internal Threat Assessment, Third Party Risk Assessment, Access Reviews, Tabletop Exercises, Penetration Tests, Vendor Audit, Compliance Framework Audit.
 - IT departments and Managed Service Providers are amazing, but who is watching the watcher?
- IT is complex, many do not understand and do not verify







Common Misconceptions

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"We're entirely cloud-based, so we don't have any risk, nor do we need a disaster recovery process" Even in a fully cloud-based environment, you can still be susceptible to malware, phishing attacks, and insider threats Cloud-based applications can create less visibility into network operations and result in "dark spots" Backup and recovery procedures are still required to mitigate data loss from cyber attacks, insider threats, physical damage • If you are phished or your credentials are leaked, these cloud-based applications are still at

- risk

"We're small, so we have minimal risk and don't need cyber insurance" • Hackers do reconnaissance and are likely to target smaller organizations because of limited

- resources
- It's not a matter of if, but when you will get hacked don't get caught holding the bag
- Contact providers outside of your general business liability insurance provider cheaper • premiums

"Yes we have cybersecurity awareness training, we send out monthly eblasts and communicate top risks"

- This is better than nothing, but not adequate no way to measure effectiveness and/or end user comprehension
- Follow up "it's too expensive for an org. our size." No it's not platforms offer costs as low as \$2/user
 - Knowb4, Hook Security, Barracuda

Potential Management Letter Comments

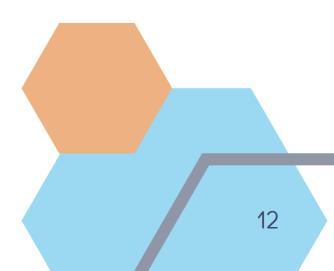
Our IT and Risk Management Questionnaire reflects latest PPC updates:

- Information Security Policies
 - Lack of policies and procedures documenting Information Technology General Controls (ITGCs)
- Segregation of Duties
 - 0 One individual has System Administrator access to multiple platforms and/or is the sole System Administrator for a platform
- Review of System Administrator Activity
 - No procedures in place to monitor activity of System Administrators
- Access Management
 - Inappropriate assignment and/or monitoring of user access rights
- Third-Party Risk Management
 - 0 No process for assessing risk related to third parties, specifically those with access to system, data, PII, financials, etc.









Technology That Helps







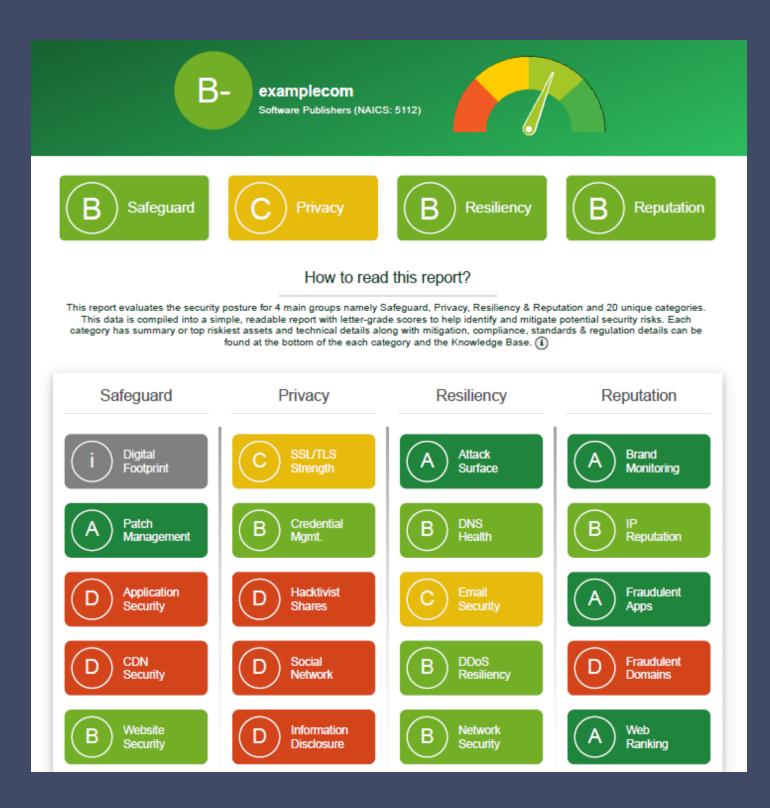


Embracing Technology

Data Breach Index (DBI): 0.877 ()

Ransomware Susceptibility Index (RSI): 0.238 @ @

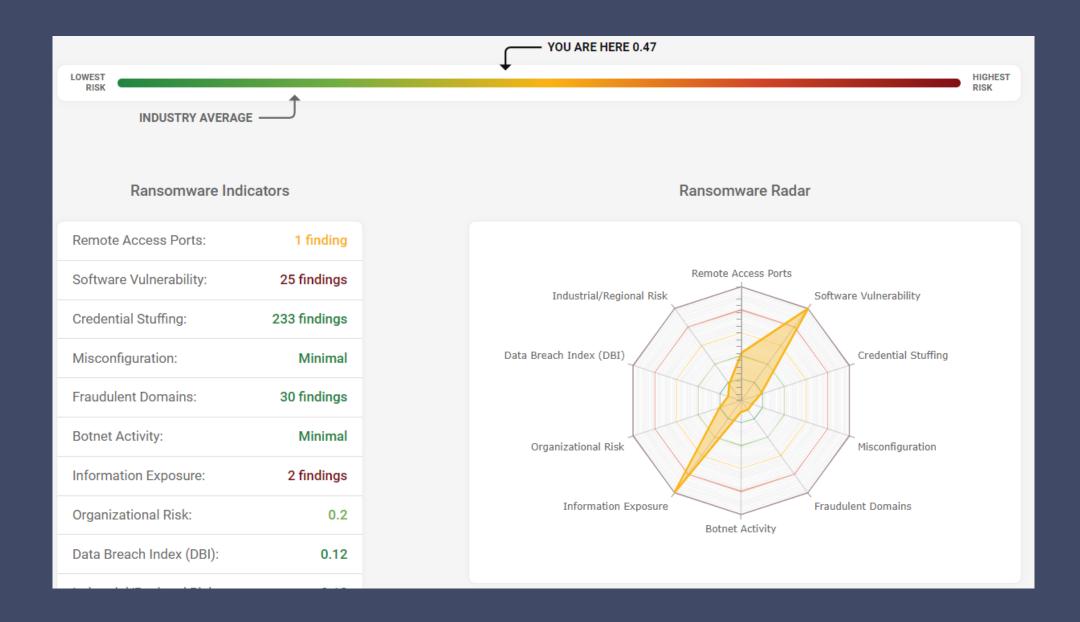
https://www.grfcpa.com/cyber-security-scorecard

















Embracing Technology

FAIR Analysis

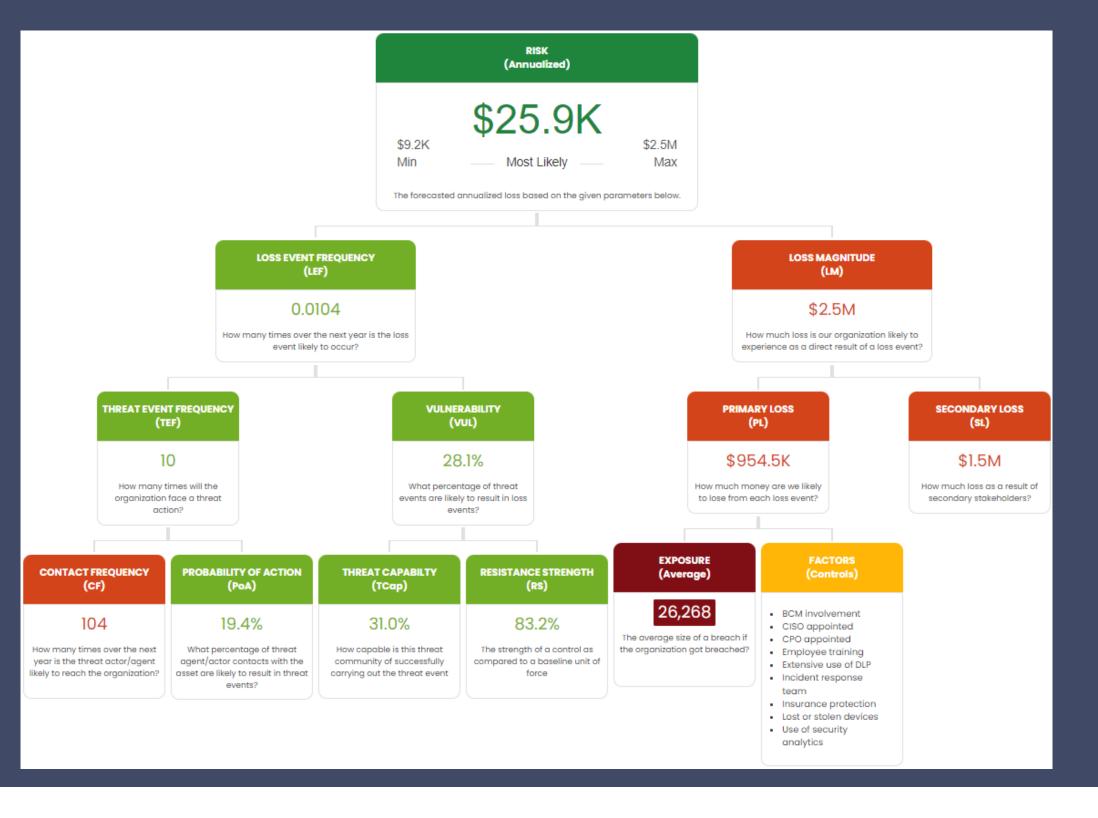








FAIR Analysis Cont...









Al Gone Rogue

Al should be the start not the end result







ChatGPT

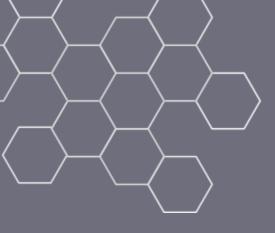
CCPA Drafted Regulations

Requiring annual independent, detailed cybersecurity audits for businesses whose use and processing of consumer data meets a threshold for presenting a "significant risk" to consumer security

The auditor is specifically required to report issues regarding the cybersecurity audit directly to the business's board of directors or governing body, as opposed to reporting issues to business management with direct responsibility for the business's cybersecurity program



https://www.jdsupra.com/legalnews/cppa-posts-draft-rules-on-cybersecurity-5762307/



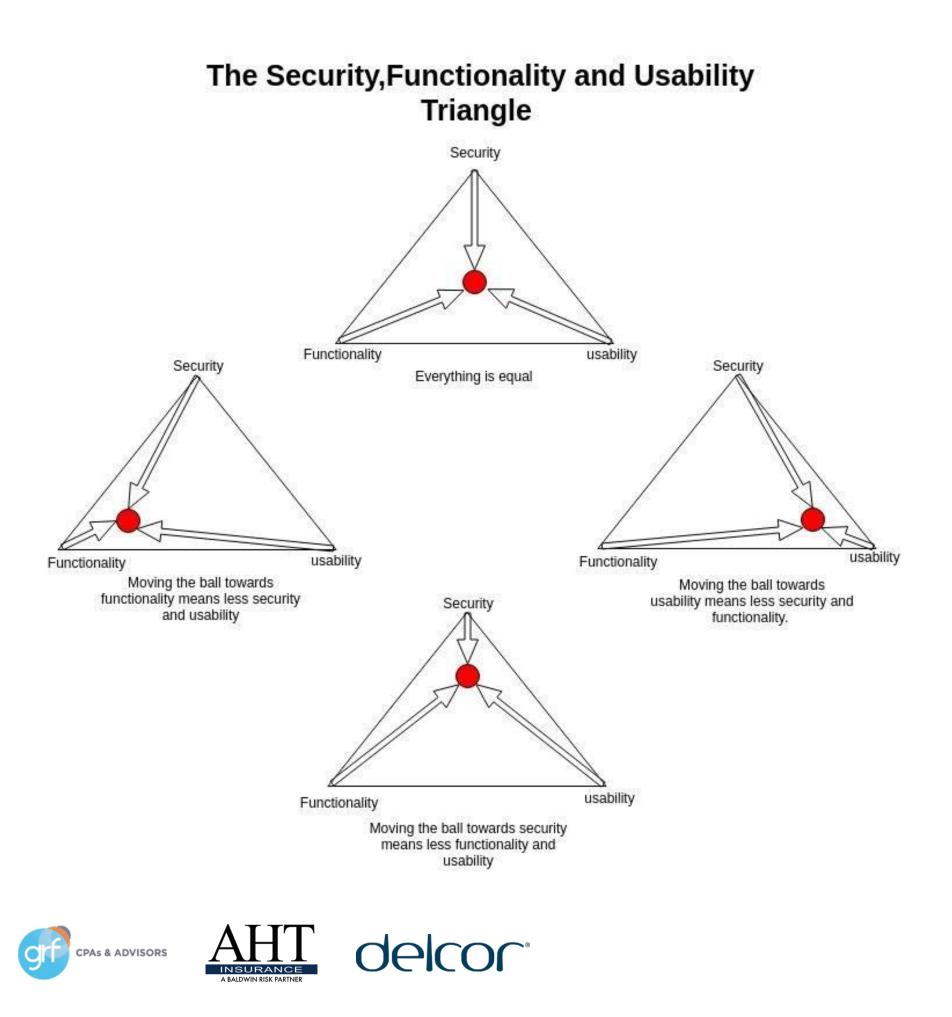
IT System Triangle

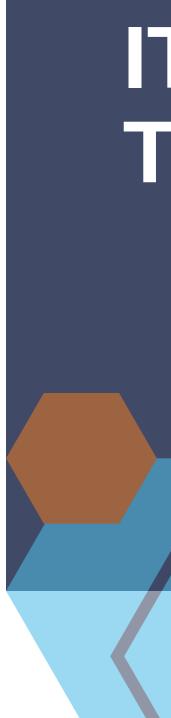




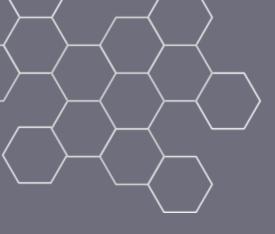








IT System Triangle



Basic Cybersecurity







Reactionary CyberSecurity

- Multi-Factor Authentication (MFA)
- Antivirus (AV)
- Backups
- Mobile Device Management
- User Awareness Training











Advanced Cybersecurity







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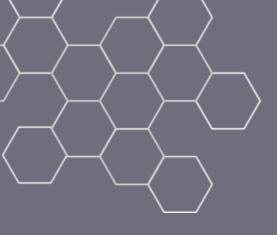






Proactive CyberSecurity

- Web Application Firewall (WAF)
 - Protection for Members' Information
 - Protection from Targeted Attacks
- IT Policy and Procedures
 - Disaster Recovery (DR)
 - Incident Response (IR)
 - Recovery Metrics (i.e., RPO/RTO)
- Security Operations Center (SOC)



Zero Trust Architecture











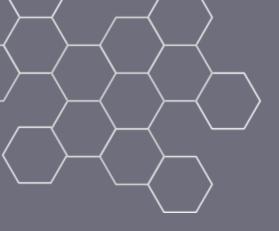
Zero Trust Model

- Zero Trust is a conceptual process as opposed to a guided network architecture.
- Zero Trust assumes no "safe network" or "approved location" and goes hand in hand with Rights of Least Privilege.
- True Zero Trust is highly restrictive.
 - Understanding data value is key to
 - implementing Zero Trust successfully.









IT Trade-Offs







IT Trade-Offs

- Vendor management is always easier than security management.
- Never spend more to protect something than it's worth.
- Advancing from reactive to proactive doesn't have to be a solo journey.











Cyber Liability and Ransomware











Common Claims Examples/ Types of Incidents

- Ransomware / Cyber Extortion Actions
- Phishing / Social Engineering (Financial and/or Data) Attempts and Successes
- Actual, attempted, and/or suspected intrusion and/or breach of CSBS's network
 - This extends to and includes 3rd party contracted services/managed networks
- Lost/Stolen laptop or mobile device
- Paper record breaches where privileged information is denoted







Cyber Liability Coverages – The Basics

Third-Party Coverages

- Network Security & Privacy Liability e.g. lawsuits, arbitration/mediation actions, etc.
- Regulatory Defense Expenses & Fines including PCI-DSS Fines & Penalties

First-Party Coverages

- Computer Forensics & Security Breach Remediation
- Privacy Breach Response Costs e.g. notification, legal, credit monitoring, etc.
- Crisis Management Event Expenses including Public Relations Expenses
- Cyber Extortion / Ransomware
- Cyber Crime (Social Engineering & Telecommunications Fraud)
- Business Interruption & Contingent or Dependent Business Interruption (Revenue Loss Coverage from a Cyber Claim)
- Data Restoration







Cyber Event Best Practices

1

Report under the Cyber Liability policy & Trigger Internal Crisis Management Team Procedures

Reporting should occur regardless of whether you think it will fall under the policy deductible.



Attorney/Client Privilege

Reporting to insurance carrier will trigger legal representation first and allow counsel to consult in a legally privileged manner in conjunction with the outsourced breach investigator









Crisis Management Group Activation

Control knowledge access of the event and trigger protocols based on internal Crisis Management team and advise from Cyber Breach Response Team

Consider Current Environment and Backups to be "At Risk" and Exposed

Work to verify overall scope of compromise and which systems/areas remain "safe".

Cyber Event Best Practices



Internal Communication – Determine Safest Method Given Scope of Compromise

Based on scope of the breach, should non-corporate phone and email correspondence be considered? Is phone VOIP safe?



Reporting to Authorities

Work with insurance carrier Cyber Breach Team on required reporting to appropriate authorities e.g. FBI, regulatory bodies, etc.











Don't Negotiate or Engage before Specialists are Engaged for Ransomware

Triggering the policy will allow for the utilization of advice and guidance from team of cyber breach experts to delineate best response & approach to extortionists.

After Action Review

What are the lessons learned and what steps can be taken to prevent similar events in the future?

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